



Angela Cripps FIRP

Divisional Director for the Midlands, Angela joined the team at Lander Associates in March 2003 as a Senior Training Consultant.

Angela has worked within the recruitment sector for the past 20 years and is a Fellow of the Recruitment and Employment Confederation. Her career started as a consultant where she recruited both temporary and permanent staff in Catering, Industrial, Health Care and Commerce.

After managing a branch of a large national agency for four years (taking its turnover from 500k to 3.3 million in 20 months), she fulfilled her ambition of becoming a training consultant and joined an award winning training team in January 1998 which achieved several Training Awards.

Range of training expertise includes:

- ★ Sales and business development
- ★ Management and leadership
- ★ Performance management
- ★ Team Leader coaching and development
- ★ Presentation and client visiting skills
- ★ Induction and core competencies for Recruitment Consultants
- ★ Advanced interviewing and recruitment skills
- ★ Building and motivating teams
- ★ Compliance training
- ★ REC Certificate in Recruitment Practice
- ★ Legislation
- ★ Candidate generation

Range of other expertise includes:

- ★ Investors in People Champion for SMEs
- ★ ISO 9001:2000 Champion for SMEs
- ★ Creation of bespoke commission structures
- ★ Management coaching
- ★ Design of bespoke in-house courses and material
- ★ Design of KPI Performance Management systems
- ★ Design of Three Month Induction programmes

In addition to recruitment training, Angela has also been a tutor for the Recruitment and Employment Confederation since 1997. She has worked with over 1000 students assisting them to pass the Certificate in Recruitment Practice qualification through distance learning.

“Angela was excellent, she has helped me get a hold of my market and gave me direction.”
Shelley Brumpton - Macildowie Associates