

Trainers

“Fiona has made an enormous contribution to both my personal and business development.”
Kelly Robinson—Broadbean Technology



Fiona Kay Lander FCIPD, FIRP, MIOD

- ★ Fellow of the Chartered Institute of Personnel and Development
- ★ Fellow of the Recruitment and Employment Confederation
- ★ Member of the Institute of Directors
- ★ BSc HRD (US) (1990)
- ★ Business Link approved trainer

Fiona started Lander Associates in 1997 and heads up a team of experienced recruitment trainers and an efficient operations team in Head Office .

With over 29 year's recruitment sector experience, Fiona started her career with the government working on initiatives for the long-term unemployed. She then moved to Blue Arrow in 1986 and held a number of roles in both operations and training, including Training and Development Director. A move to the US followed in 1992 to continue training and Fiona also designed training seminars for well-known US presenter Anthony R. Byrne for his world tour in 1993. While in the US, Fiona was also commissioned to write a training book and training articles.

Fiona is regularly published in trade journals and online including Recruitment International, Recruiter, Recruitment Consultant and UK Recruiter.

Range of training expertise includes:

- ★ Strategic planning for training and development
- ★ Performance management
- ★ Training needs analysis
- ★ Design and development of training programmes
- ★ Executive coaching
- ★ Design and production of training products/materials
- ★ Train the trainer
- ★ Leadership and management development
- ★ Communications and interpersonal skills training
- ★ Sales and sales management training

