



Moya Rylands

With more than 15 years experience in recruitment, Moya is a Senior Training Consultant with Lander Associates. She specialises in sales and account management training and has worked within a broad spectrum of sectors including banking, IT and telecoms.

She began her career as a consultant where she achieved success with both temporary and permanent recruitment in the commercial, catering and industrial fields. After gaining experience in both training and contract implementation, Moya then went on to manage major accounts.

As a National Account Director, she was responsible for the strategic management of managed service operations. Leading a team of 25 she managed client relationships, operational delivery and ensured successful re-tenders of multi million pound accounts. One of her largest projects was the recruitment of 1900 call centre staff in six months for one client and in the same year her team achieved the highest profit per capita in the company.

Moya brings not only a wealth of experience to Lander Associates clients but also her passion for helping recruitment consultants develop to their full potential.

Range of training expertise includes:

- ★ Sales and business development
- ★ Induction and core competencies of recruitment consultants
- ★ Communication and mindset
- ★ Key account management
- ★ Negotiation skills
- ★ Telephone appointment making
- ★ Time management

**“Moya is excellent, she is approachable,
adaptable and professional.”**
Mel Rose - Rugby Recruitment